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Product Manager

About Bright Ascension

We are a fast growing, innovative company changing the way that software is developed in the space industry. With customers across the world, ranging from universities and space agencies, to commercial organisations and start-ups, our core technologies enable our customers to develop and operate space-based systems and services faster, cheaper and more reliably. Innovation is at the heart of what we do and it is our team which drives that innovation; this is reflected in our commitment to employee ownership, which gives all of us a voice, and a stake, in our current and future success. With offices in Dundee, Edinburgh and Bristol we now have over 40 members of staff and plans to expand to a team of around 60 over the next 12 months. We are at a very exciting time in our ambitious growth plans and have fantastic opportunities for talented individuals to join our team.

Job summary

We are looking for a forward-thinking and motivated Product Manager to join our team in this newly created role to help us deliver the next chapter of growth. As a vital part of our product development team, the Product Manager will work with a cross-functional team on a daily basis, providing guidance to solve challenges and ensure the smooth delivery of high-quality features to our end users.

The successful candidate will have a proven track record of understanding customer needs, dealing with internal and external stakeholders, understanding business objectives and creating an exciting product vision; as well as demonstrating adaptability, creativity and a passion for innovation.

Product Manager responsibilities:

- Monitor the market and develop competitive analyses.
- Work with Sales to identify future market trends potentially impacting product roadmap.
- Define a vision for our products.
- Align stakeholders around the vision for the product.
- Understand and represent user needs.
- Work with product teams to help translate user needs into requirements and features.
- Work with Frontend designers to shape the way in which product front ends meet user needs.
- Prioritise product features and capabilities.
- Oversee the life-cycle of our products, maintaining a roadmap for both internal and external stakeholders.
- Work with Project Managers to generate and maintain product development, implementation and maintenance plans.
- Establish budgets for product development, implementation and maintenance and work with Institutional Engagement Lead and Finance Director to identify funding sources.
- Work with our Finance Director to specify and monitor target ROI for our products.
- Assist with product launches, marketing and sales campaigns.

We see this role as being full time, although this is negotiable. We would like this role to be based in or within travelling distance of either Dundee or Edinburgh, to allow for regular interaction with the teams responsible for Sales, Marketing, Customer Support, Business Development and Project Management.

Essential skills and experience

We see experience with the following as essential to the job:

- Previous working experience in Product Management.
- A background in the B2B software sector.
- Strong technical knowledge and experience working with a technically orientated team.
- Prior experience working with Frontend designers to deliver successful a successful product user experience.
- The ability to quickly grasp new concepts and technologies with the ability to identify commercial potential.
- Experience of problem solving and delivering solutions.
- Good knowledge of effective data analysis and KPIs.

Personal skills

We're especially looking for someone who:

- Has outstanding organisational and time management skills.
- Is self-motivated with a “can-do” mindset.
- Works well both independently and in a team as part of a fast-paced technical environment.
- Possesses strong verbal and written communication skills, both for internal and external, customer facing, interactions.
- Is diligent, creative, and attentive to details.
- Wants to make a lasting contribution to the business, financially but also in terms of team culture and values. You enjoy making an impact and shaping how businesses operates.
- Is consistently curious, is interested in learning new skills and is open to new ideas and ways of working.

Desirable skills and experience

We think that the following would definitely be valuable in this role:

- Knowledge of, or exposure to, space systems in either a commercial or academic context.
- Experience of, or exposure to, the space industry, especially downstream.
- Experience in start-up or scale up companies with pre-launch product development.

What we can offer you

- A competitive salary in the region of £80,000pa depending on experience, with regular reviews.
- A fantastic opportunity to join a growing, innovative, employee-centred business pushing boundaries in the space industry.
- Flexible hours and hybrid working, enabling you to create your ideal work life balance.
- 36 days paid holiday per annum.
- 6% employer pension contribution.
- Company Sick Pay and Long-Term Sickness cover.
- Death in Service payment.
- As a member of the Bright Ascension team you would have a stake in the business through our Employee Benefit Trust which owns 13% of our business.
- Enhanced maternity, paternity and adoption pay.
- Opportunities for international travel for exhibitions and trade shows.
- Investment in you and your skill development and the opportunity to attend relevant events and conferences to aid career / skill development.
- Company events and regular activities for social engagement and team building.
- An open, supportive, inclusive environment where you can explore your ideas and make a big difference to the product and business.

To apply please send your CV along with a Cover Letter to careers@brightascension.com

All applicants must have the right to work in the UK.

Read more: **www.brightascension.com**